

Request For Proposal
Bainbridge Island School District #303
High Speed Fiber Optic
Wide Area Network Infrastructure

E-Rate Category 1 Service for Leased Lit Fiber



BAINBRIDGE
ISLAND

SCHOOL DISTRICT No. 303

STRONG MINDS, STRONG HEARTS,
STRONG COMMUNITY

Bainbridge Island School District #303
8489 Madison Ave NE
Bainbridge Island, WA 98110

Proposal Issued: January 31, 2018
Last Day for Questions: February 26, 2018
RFP Responses Due Date: March 1, 2018, 8:30 a.m.
RFP Bid Opening: March 1, 9 a.m. at the BISSD #303 Tech. Dept.

Overview of Work and Services

The Bainbridge Island School District #303 is seeking the installation and management of leased lit fiber with scalability for six sites on a three-year contract with a voluntary, optional extension of up to two years. The District seeks a quality vendor with experience in multi-site installations and capabilities to provide responsive service. The Vendor must be an E-Rate provider.

The Bainbridge Island School District #303 is also referred to as BISD, BISD #303 or District.

The entity responding to this RFP is also referred to as Vendor, Service Provider, or Bidder.

District Background: Bainbridge Island School District #303

The Bainbridge Island School District #303 (BISD or "District") is a preK-12 public school district and the only public school district on Bainbridge Island, Washington, located in Kitsap County. The school district has approximately 4,000 students and 500 staff. Technology use by staff and students is integral to the teaching and learning process in our district. This project will pave the way for both an increased number of student and staff devices, and an increase in online resources to meet teaching and learning needs. Our schools include three PreK-4 elementary schools, one grades 5 & 6 intermediate school, one grades 7 & 8 middle school, two grades 9-12 high schools, one grades 1-8 multiage options school, and one home-school partnership school.

The District's main campus includes two high schools, one elementary school, the multiage school, the home-school partnership school and district offices. Our five remote sites include 2 elementary schools, an intermediate school, a middle school and a Transportation/Maintenance/Foodservice facility.

The District historically qualifies for E-Rate Category 1 reimbursement at 40% based on students qualifying for Free and Reduced Meals Program.

Communication Regarding RFP

All questions shall be made in writing via e-mail to Alan Silcott: asilcott@bisd303.org. All questions from vendors with responses relevant to the RFP process will be posted on the District's website (<https://www.bisd303.org/techrfp>) for all possible vendors to review.

Vendor Contact

The proposal must include the name of a specific individual who will act as the primary contact for the vendor during proposal evaluation. The proposal must identify the contact's position in the organization, title or role, telephone number with area code, and email address.

Service Period

Initial contract term: July 1, 2018 through June 30, 2021.

Optional extensions: Up to 24 months on same terms as initial contract.

School District Site Locations

See Attachment B at the end of this document.

The District is requesting leased lit fiber services for six sites.

Site Locations for Leased Lit Fiber
Bainbridge Island High School (Main campus) 9300 NE High School Road Bainbridge Island, WA 98110
Captain Johnston Blakely Elementary School 4704 Blakely Ave NE Bainbridge Island, WA 98110
Captain Charles Wilkes Elementary School 12761 Madison Ave NE Bainbridge Island, WA 98110
Sonoji Sakai Intermediate School 9343 NE Sportsman Club Road Bainbridge Island, WA 98110
Woodward Middle School School 9100 NE Sportsman Club Road Bainbridge Island, WA 98110
Transportation Facility 9451 NE New Brooklyn Road Bainbridge Island, WA 98110

Delivery of RFP

Vendors shall provide one signed original hard copy of the RFP mailed to the address below. Original printed proposals must be submitted by 8:30 a.m. on March 1, 2018 and delivered or mailed to:

Bainbridge Island School District #303
Technology Department
8489 Madison Avenue NE
Bainbridge Island, WA 98110

A second optional copy may be sent electronically via e-mail to Alan Silcott: asilcott@bisd303.org. Vendors are solely responsible for ensuring that proposals are delivered on time. Delays caused by any delivery service, including the US Postal Service, will not be grounds for an extension of the deadline. Proposals submitted after the deadline may be rejected. Proposals sent solely electronically via email or fax will not be accepted.

Submitted proposals to BISD are considered public documents per the open, public records laws and may be released to others. While BISD will not voluntarily divulge proprietary information, the District must comply with Washington State laws governing public records requests.

Clarifications

The District reserves the right to obtain clarification of any point in a vendor's proposal or to obtain additional information necessary to evaluate a proposal. Failure of a vendor to respond to an inquiry by the District may result in rejection of the vendor's proposal. The District's retention of this right shall in no way reduce the responsibility of vendors to submit a complete, thorough, well-organized, clear and accurate proposal.

RFP Evaluation Criteria

All RFPs submitted before 8:30 a.m. on March 1, 2018 will be reviewed by a District team. No RFP's will be reviewed before this date and time.

The District will evaluate the proposals for requirements compliance and technical merit. Proposals deemed acceptable will be reviewed to establish life cycle costs. A contract if awarded, will be to the most responsible and responsive vendor based upon, but not limited to, the following criteria:

Category	Maximum Points
Cost: Price of E-Rate eligible, price of non-eligible products and services including fees and surcharges; and total cost of ownership over life of contract.	30
Quality of Technical Response: Completeness and quality of the system and service proposal to provide reliable, consistent, scalable service and products; all proposed equipment and services meet or exceed industry standards and specifications.	25
Service & Support: Provider has staff, resources, and ability to provide prompt responses to issues or inquiries; Provider has timely method for alerting district staff to issues and direct access by district staff to customer service and support as and when needed.	20
Prior Experience with Vendor: District has prior positive experience(s) working with the Service Provider.	15
Experience & Knowledge: Prior experience with K-12 school districts; prior experience with E-Rate projects; references provided for similar sized projects; proposal reflects strong knowledge of school district network infrastructure related to this project.	10

Acceptance of Bid Award

The School District intends (but is not bound) to award a contract to the lowest responsible and responsive Bidder, provided the bid has been submitted in accordance with the requirements of the this RFP, and does not exceed the funds available. The District has the right to waive any informality or irregularity in any bids received and to accept the bid which, in its judgment, is in the District's best interests.

Before the bid is awarded, the lowest responsive Bidder shall:

1. have a current state unified business identifier number;

2. have industrial insurance coverage for the Bidder's employees working in Washington as required in Title 51 RCW;
3. have an employment security department number as required in Title 50 RCW;
4. have a state excise tax registration number as required in Title 82 RCW;
5. not be disqualified from bidding on any public works contract under RCW 39.06.010 (unregistered or unlicensed contractors) or RCW 39.12.065 (3) (prevailing wage violations);
6. obtain proper licensing required by the City of Bainbridge Island and/or Kitsap County.

The School District shall have the right, but not the obligation, to reject any or all Bids for any reason or for no reason, or to reject a Bid, which is in any way incomplete or irregular

Estimated Timeline

Activity	Date
RFP and Form 470 Posted	January 31, 2018
Deadline for Questions	February 26, 2018
RFP Submission Deadline	March 1, 2018, 8:30 a.m.
RFP Bid Opening	March 1, 2018, 9 a.m. BISD #303, Tech. Dept. 8489 Madison Ave NE Bainbridge Island, WA
Evaluation by District	March 1 & 2, 2018
School Board Approval	March 8, 2018
Contract(s) Signed	March 9-15, 2018
Vendor Provides Information for Form 471	March 9-19, 2018
Form 471 Filed	March 19 - 20, 2018
Completion Date of Project	June 30, 2018
Start Date of Service	July 1, 2018

Codes and Standards

It shall be the responsibility of the Vendor to identify all codes, and/or agencies having jurisdiction and governing the execution of this proposal and to insure conformance with those codes and agencies. At a minimum, the execution of this RFP and all acts of the Vendor selected to perform work described herein, shall conform with and/or follow the guidelines of:

- Federal Communications Commission (FCC)
- OSHA
- Electronic Industries Association (EIA)
- American National Standards Institute (ANSI)

- National and Local Electrical Codes, including NFPA 70
- City of Bainbridge Island Ordinances
- BICSI Telecommunications Distribution Standards
- Applicable Regulations of the Washington Department of Labor and Industries, including WISHA
- State and/or Federal Agencies and Permitting
- State and Federal Anti-Discrimination Laws

This is not an exclusive list.

Proposal Format

It is essential that the School District be able to easily match a vendor's response with this RFP's requirements for information. Proposals should be submitted on 8.5 by 11 inch paper. Foldouts for charts, tables, spreadsheets, and single line diagrams are acceptable.

Title Page

The Title Page must include the following:

Bainbridge Island School District #303
 High Speed Fiber Optic
 Wide Area Network Infrastructure
 E-Rate Category 1 Service for Leased Lit Fiber

Company and Signature of Person Authorized to Approve this Proposal

The undersigned agrees to furnish the enclosed items at the price stated, subject to the conditions and requirements of this proposal. The proposal must be signed by someone with the authority to legally bind the Vendor.

Vendor Company Name:
 Mailing Address:
 Printed Name:
 Title:
 Signature of this Person:
 Date:

Contact Person for this RFP

Please indicate person to be contacted by the District concerning any part of this RFP

Name:
 Title:
 Telephone:
 E-Mail:

Section 1 Vendor Background, Experience & Proposal Overview

Include vendor background and experience relevant to this RFP, and a proposal overview. Vendor information may include, but is not limited to:

- Parent Company (if applicable)
- Name and title of top local executive
- Organizational Type/Structure
- Vendor Experience

- Years company in business in Puget Sound area
- Number of trained technicians for supporting proposed system
- Additional background information

The proposal overview should identify the primary reasons why this proposal will best meets the needs of the District.

Section 2 Customer Support, Services, and References

Include the Vendor's customer support and response services, and at least 3 references. The Service Provider is encouraged to provide references consisting of similar scope of work covered by E-Rate funding, especially if performed for public school districts in Washington State.

If a specific manufacturer's equipment or service are being included in this RFP, cite the reasons why that specific manufacturer should be used.

If subcontractors will have responsibilities for work related to successful accomplishment of this project, include a brief background on each subcontractor(s) involved, description of the subcontractor's activities, and three references of work similar to that which they will be performing as subcontractor on this project.

Section 3 System and Services Specifications

Provide technical and logistical information about the specifications of the project to be installed and services provided to the District. Include timelines for the project work.

Section 4 Costs and E-Rate Eligible Services and Goods

The total system costs (Attachment A) must include non-recurring and monthly, recurring charges related to providing the system, including all taxes, surcharges and any other fees.

The vendor will provide a breakdown of what services and/or goods are eligible for E-Rate.

Section 5 Additional Information

Vendor may include additional information relevant to this project.

E-Rate Forms & Filing and Financing

Vendors will provide a contract term of 3 years with a voluntary option to extend the contract terms for up to 24 months. This service and system is E-Rate eligible as "Telecommunication Services" when leased. The successful bidder must be an eligible "common carrier" as designated by the FCC Schools and Libraries Division and agrees to receive portion of the payment for services provided by this proposal directly from the Universal Service Fund and/or its agents. The School District and the successful bidder will act in a reasonable manner and comply with any Schools and Libraries Universal Service Fund Program.

The Service Provider must be able to offer E-Rate discounts or provide invoices required by the district for to qualify for FCC form 472 and for FCC form 474.

The Service Provider must include in its proposal a complete description of its billing process including (1) when billing will begin once construction starts for each circuit (the district's expectation is that the entire network will be constructed before any segment is activated, and billing for all sites initiates after all construction has occurred), and (2) the Service Provider will provide monthly invoices that can be

submitted as documentation for Form 472 or Form 474 according E-Rate regulations. If the Service Provider requires any additional paperwork or forms to meet E-Rate requirements, the Service Provider shall explain this process in the RFP with sufficient detail to determine if the additional requirements have a material or financial impact on receiving services in the RFP or for BISD to receive E-Rate reimbursements.

This project is entirely contingent upon available funding from the federal E-Rate program (Schools and Libraries Division) and may or may not be undertaken at the sole discretion of BISD. BISD intends to use Service Provider provided contract forms to formalize any contractual relationship that results from this Request for Proposal. However, each and every such Service Provider provided contract form must include all the provisions mentioned in this RFP in order for the proposal to be considered responsive. The District reserves the right to reject any or all proposals. The District also reserves the right to award a partial contract in the event that they deem it in the District's best interest.

Purpose and Scope of Project and Services

Bainbridge Island School District #303 is requesting proposals for a high-speed Wide Area Network (WAN) Leased Lit Fiber solution that will allow for reliable and secure transmissions of voice, data and video. This solution will provide leased, managed fiber optic network services that will interconnect six school sites for three years, with voluntary extensions optional up to two additional years.

This service will use fiber optic cables and provide scalable bandwidth of 1GB up to 10 Gbps, with pricing at 1, 2 and 10 Gbps for each site. The Service Provider will hand-off two uplinks at the Main Distribution Frame (MDF) at each site. The Service Provider will provide the appropriate cable-medium that will connect directly into District-provided switches.

Bainbridge Island School District is soliciting qualified Service Providers to submit an installation and ongoing service proposal for, but not limited to, design and engineering plans, project management plan, equipment racks, digital equipment, data cabling, and associated termination equipment as required. In compliance with E-Rate regulations, all equipment included in this request will be owned and maintained by the awarded Service Provider with no option for transfer of ownership to BISD.

RFP Requirements

1. The installation of fiber optic connectivity between sites listed is in Attachment A near the end of this document. In addition to descriptions and explanations of costs for this project, Service Provider must complete Attachment A. The proposal should include and specifically list all taxes, fees, surcharges, installation costs and shipping costs associated with the projects. Include all non E-rate eligible costs, one-time installation costs and ongoing monthly costs for all sites.
2. The Service Provider shall have scalable circuits from 1 Gbps to 10 Gbps with pricing at 1, 2 and 10 Gbps for all sites with switched, full-duplex, 802.3 Ethernet service acting as an Ethernet bridge for connection between each site utilizing TCP/IP protocols and supporting bidirectional connections. See Attachment B at the end of this document.
3. This proposal must include all non-E-rate eligible costs associated with bringing the circuit from outside the facility to the MDF prorated over the life of the initial contract as a monthly cost. Any conduit or trenching from the street to the MDF must include replacement of conduit, pavement,

and returning any disturbed ground to its original condition. Any new construction and the pathways used by the Service Provider within District grounds shall be pre-approved by BISD prior to the start of construction.

4. BISD will not pay for any costs associated with development and/or submission of the proposal.
5. During the term of this contract, any changes in the routing of the fiber cable due to infrastructure changes and/or requirements (street widening, new underground cabling requirements, etc.) involving any other entity requiring right of way agreements, or utility company changes (pole relocation, etc.) will be the sole responsibility of the Service Provider at no expense to BISD.
6. The Service Provider shall include 24/7 monitoring of the network as part of the contract. In the event of loss of communication to any site, the district's designated staff will be notified by phone, and repairs shall start within 4 hours of the service outage.
7. The Service Provider shall certify that they will meet and maintain the following service level objectives: Network Availability, 99.9% (c 8h45m of downtime in a year); There is no right to limit or throttle the capacity of the circuit at any time, Packet Delivery Rate – 99.9% (c 1 packet lost out of a 1000); Network Latency no greater than 20ms (round trip – roughly 10Mbps using a 64kB TCP window size). Network Jitter Commitment <5 milliseconds, Bit-Error Rate commitment <0.25% between circuit endpoints, Mean Time-To-Repair for outages <4 hours. Except as agreed-upon in the final negotiated contract between BISD and the Service Provider, outages lasting longer than 24 hours or service levels failing to meet the above parameters shall be subject to liquidated damages agreed upon in the final negotiated contract.
8. The Service Provider will hand-off 2 uplink connections at the Main Distribution Frame (MDF) of the 6 school sites. The Service Provider will supply BISD with appropriate Interface Converters that will connect directly into a District-provided switch.
9. The circuits shall be capable of carrying multiple data services such as computer networks, voice over IP, digital video, etc.
10. All Service Provider equipment installed shall include repair and maintenance at no cost to BISD for the life of the total contract agreement.
11. As agreed upon by BISD and the Service Provider, the project may commence prior to receipt of the Funding Commitment Decision Letter (FCDL) from the Schools and Libraries Division.
12. The Service Provider agrees that the District reserves the right to close a site or multiple sites at their sole discretion, and upon that decision all ongoing monthly costs for those locations shall be removed from the total monthly costs of the provided services.
13. The Service Provider agrees that the District may add or move sites at their sole discretion. The Service Provider will supply detailed documentation explaining how the Provider will manage the addition of new schools or other District facilities to the service contract. Details must also be given on how the Provider will aid the District in making these changes in accordance with E-Rate rules.

14. The selected Service Provider shall demonstrate, by way of its proposal and related work experience that it is ready, willing, and able to install and warranty the components described herein at the prices quoted.
15. The selected Service Provider shall devote whatever personnel are necessary to meet the agreed upon schedule for the project.
16. The selected Service Provider shall demonstrate that they have experience operating in and around school facilities.
17. The selected Service Provider understands and agrees that school session hours vary and that normal school operation is not disrupted during installation. Access hours to District sites will be from 7:00 a.m. to 4:00 p.m., Monday through Friday, unless otherwise agreed upon in advance of the requested access.
18. While not required, District and Service Provider agree that it may be necessary to perform some work pertaining to the Contract after hours or when school is not in session. Service Provider shall perform such out-of-session work as is reasonably necessary and shall ensure that consideration of gaining access to facilities does not unreasonably disrupt school and work schedules of BISD employees.
19. The District reserves the right to reject any or all RFP submittals and to waive any informalities or regularities. The Service Provider's submission is recognition of this right.
20. The District requires a transition plan to be provided with any proposal response from responsible suppliers that are not the current carrier or for any new services or locations NOT provided at the present time by the existing carrier. The plan is to include the resources to be dedicated to the transition, all costs associated with the transition, a timeline of actions with a completion target date for the supplier and for the District transition team. The transition plan is to outline the expectations the supplier team would have of the District and the information or task the District is to provide the supplier and the date any information or task would be required. Construction may begin any time after the contract is awarded, but no services may be activated before July 1, 2018.
21. The District reserves the option to terminate service, without penalty and full expectation of refund of any and all proceeds paid prior to date of termination of contract or services for balance of services not rendered, if the district is dissatisfied with the service. This can take place as a Standard Equity Payment chart prepared by vendor.
22. Service Provider warrants that such facilities and services will maintain the performance criteria stated above at all times during the continuation of this contract. The Service Provider warrants that it has good title to all elements of the facilities and services and has the legal right to contract with the District for the installation and use of such facilities and services. The Service Provider shall indemnify the District and its trustees and employees against any claims or threat of claims brought by any third party alleging infringement of any proprietary rights.

General Implementation Requirements

With submission of a proposal, the Vendor understands and agrees to the following:

1. It shall be the responsibility of the Vendor to design, furnish, install, and test all aspects of the installed network fiber cabling and hardware electronics as outlined in this RFP.
2. This RFP is intended to represent a functional description and performance criteria for systems required. The Vendor shall conduct actual system engineering and design activities that will lead to the final system configuration.
3. The Vendor accepts any available blueprint and/or site plans provided by the District as guidelines only, and accepts that the plans are not guaranteed to be an accurate representation of all conditions.
4. The Vendor shall provide all supervision, labor, materials, equipment, and testing instrumentation required for the work associated with this RFP.
5. The Vendor shall secure all permits, inspections, and authorizations required to complete its work associated with this RFP, at no additional cost to the District.
6. Pursuant to RCW 39.12, no worker, laborer, or mechanic employed in the performance of any part of the contract shall be paid less than the "prevailing rate of wage" as determined by the Industrial Statistician of the Department of Labor and Industries.
7. All vendors working on any School District site shall abide by all District rules and State regulations. Buildings and grounds are tobacco-free and drug-free areas. In addition, weapons and alcohol are prohibited. Any workers who might come in contact with children on any School District site must have undertaken a criminal background check to be on file with the Vendor. No workers convicted of crimes against children will be allowed on any School District site. All vendor employees must carry picture ID and wear identification badge at all times.
8. Vendor is responsible for confirming the location of existing utilities prior to commencing work. Vendor agrees to repair and restore any utilities damaged during construction.
9. Vendor shall make NO penetration of walls, floors, or ceilings without the prior consent of the School District.
10. Vendor shall provide a complete work schedule before execution of any work. Format of the schedule should be Gantt, and a two-week "look-ahead" schedule should be provided on a weekly basis while the work is undergoing.

E-Rate Supplemental Terms and Conditions

This information about the FCC E-Rate program is provided as a courtesy and to provide common understanding of expectations related to E-Rate. The Vendor should consult the USAC E-Rate or FCC websites for original sources of this information and current guidelines.

The Telecommunications Act of 1996 established a fund by which Schools and Libraries across the Country could access discounts on eligible telecommunications products and services. The program is commonly known as the E-Rate Program. The eligibility for discounts on internet access, telecommunications products and services, internal connection products, services and maintenance is determined by the Federal Communications Commission (FCC). Funding is made available upon application approval by the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC), which was established by the Act. The amount of discount is based on the numbers of students receiving free and reduced price meals.

The District expects the Service Provider to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.

Service Providers are required to be in full compliance with all current requirements and future requirements issued by the SLD throughout the contractual period of any contract entered into as a result of this RFP. Service Providers are responsible for providing a valid SPIN (Service Provider Identification Number). More information about obtaining a SPIN may be found at the USAC website:

<http://www.usac.org/sl/providers/step01/>

Service Providers are responsible for providing a valid Federal Communications Commission (FCC) Registration Number (FRN) at the time the bid is submitted. More information about obtaining an FRN may be found at this website: <https://fjallfoss.fcc.gov/coresWeb/publicHome.do>

Service Providers are responsible for providing evidence of FCC Green Light Status at the time the bid is submitted. Any potential bidder found to be in Red Light Status will be disqualified from participation in the bidding process and will be considered non-responsive. More information about FCC Red and Green Light Status may be found at this website: http://www.fcc.gov/debt_collection/welcome.html

Services providers must comply with the FCC rules for Lowest Corresponding Price ("LCP"). Further details on LCP may be obtained at USAC's website:

<http://www.usac.org/sl/service-providers/step02/lowest-corresponding-price.aspx>

Prices must be held firm for the duration of the associated E-Rate Funding Year(s) or until all work associated with the project is complete including any USAC approved extensions.

Even after receipt of bid responses, the District may or may not proceed with the project, in whole or in part, even in the event E-rate funding is approved. Execution of the project, in part or in whole, is solely at the discretion of the District. The District reserves the right to award parts of the project, as needed, to supply school and library buildings with the necessary level of communication/internet service deemed appropriate by the District.

Within one (1) week of award, the awarded Service Provider will provide the District with a bill of materials suitable for the Form 471 Item 21 Attachment. Approval for any deviation from the Item 21 Attachment must be obtained from District. Subsequent schedules of values and invoices for each site must match Item 21 Attachment or subsequent service substitutions.

No change in the products and/or services specified in this document orders will be allowed without prior written approval from the District and a USAC service substitution approval, with the exception of a Global Service Substitution.

The Service Provider may not commence billing until after products and services are delivered. The awarded Service Provider is required to send copies of all forms and invoices to the District so required E-Rate forms are filed on time. Failure to comply with this requirement may result in the District filing a complaint with USAC or other authorities.

In the event of questions during the E-rate audit process, the awarded Service Provider is expected to reply to the District within 3 business days to questions presented by USAC or the District as part of the audit (PIA) process.

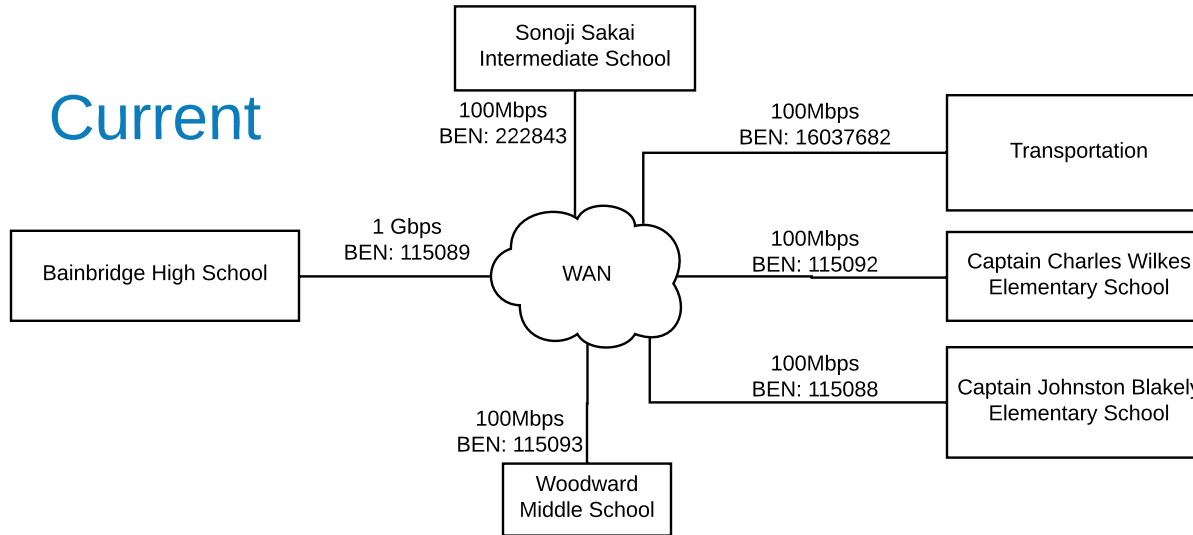
Attachment A - WAN Bid Worksheet

#180020223 - BISD #303							
Leased Lit Fiber FY2018							
Attachment A - WAN Bid Worksheet							
E-Rate Eligible Costs		1 Gbps		2 Gbps		10 Gbps	
		36 Month Pricing		36 Month Pricing		36 Month Pricing	
		Recurring	Non-Recurring	Recurring	Non-Recurring	Recurring	Non-Recurring
1	Bainbridge High School 9330 NE High School Road Bainbridge Island, WA 98110						
2	Woodward Middle School 9125 Sportsman Club Road Bainbridge Island, WA 98110						
3	Sonoji Sakai Intermediate School 9343 NE Sportsman Club Road Bainbridge Island, WA 98110						
4	Captain Johnston Blakely Elementary School 4704 Blakely Avenue Bainbridge Island, WA 98110						
5	Captain Charles Wilkes Elementary School 12781 Madison Avenue NE Bainbridge Island, WA 98110						
6	Transportation Facility 9451 New Brooklyn Road Bainbridge Island, WA 98110						
Sub-Totals		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total of Recurring and Non-Recurring E-Rateable Costs		\$ -		\$ -		\$ -	

Non-E-Rateable Costs		1 Gbps		2 Gbps		10 Gbps	
		36 Month Pricing		36 Month Pricing		36 Month Pricing	
		Recurring	Non-Recurring	Recurring	Non-Recurring	Recurring	Non-Recurring
1	Bainbridge High School 9330 NE High School Road Bainbridge Island, WA 98110						
2	Woodward Middle School 9125 Sportsman Club Road Bainbridge Island, WA 98110						
3	Sonoji Sakai Intermediate School 9343 NE Sportsman Club Road Bainbridge Island, WA 98110						
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5	Captain Charles Wilkes Elementary School 12781 Madison Avenue NE Bainbridge Island, WA 98110						
6	Transportation Facility 9451 New Brooklyn Road Bainbridge Island, WA 98110						
Sub-Totals		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total of Recurring and Non-Recurring Non-E-Rateable Costs		\$ -		\$ -		\$ -	
Fees, Surcharges, Shipping, Other Costs							
Taxes							
Sub-Totals		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total of Additional Fees & Taxes		\$ -		\$ -		\$ -	
Vendor Signature and Date							

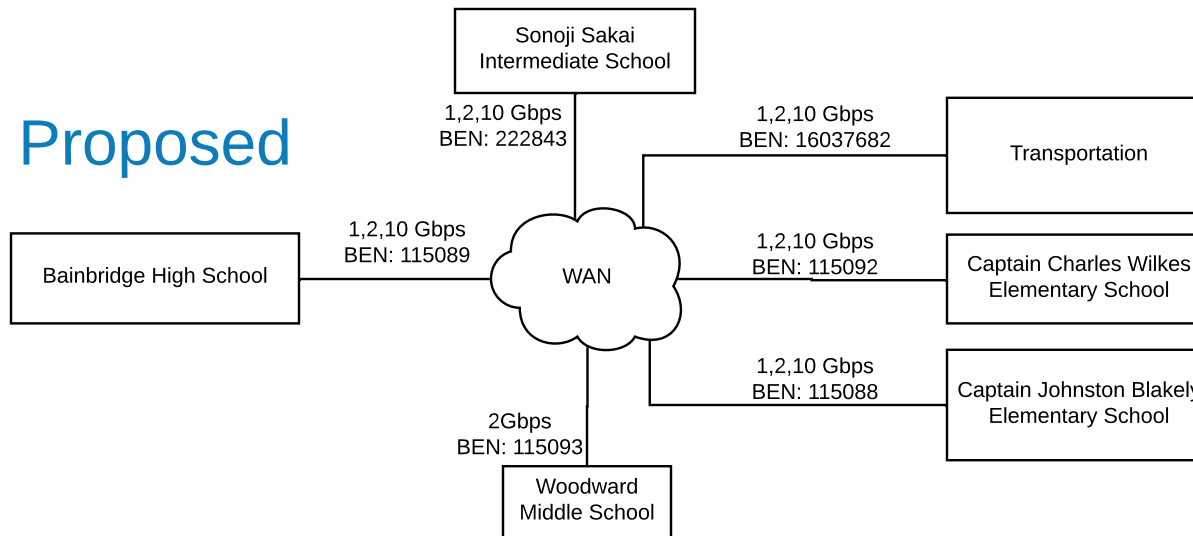
Attachment B

Current



* Single Ethernet Uplink at each location

Proposed



* Two uplinks at each location